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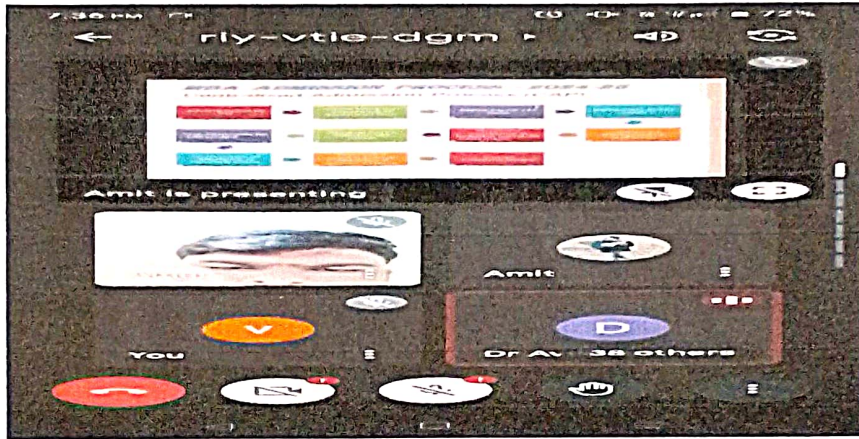
GAT NO. 2665, PETH NAKA, TAL. WALWA, DIST. SANGLI. (MH) 415 407
PH. NO. (02342) 252100, 252110

Webinar

On

MAH-MBA CET 2024 Orientation Program

Date: - 06th March 2024



[Signature]
I/C DIRECTOR
Venkateshwara Institute of Management
Peth, Tal. Walwa, Dist. Sangli.



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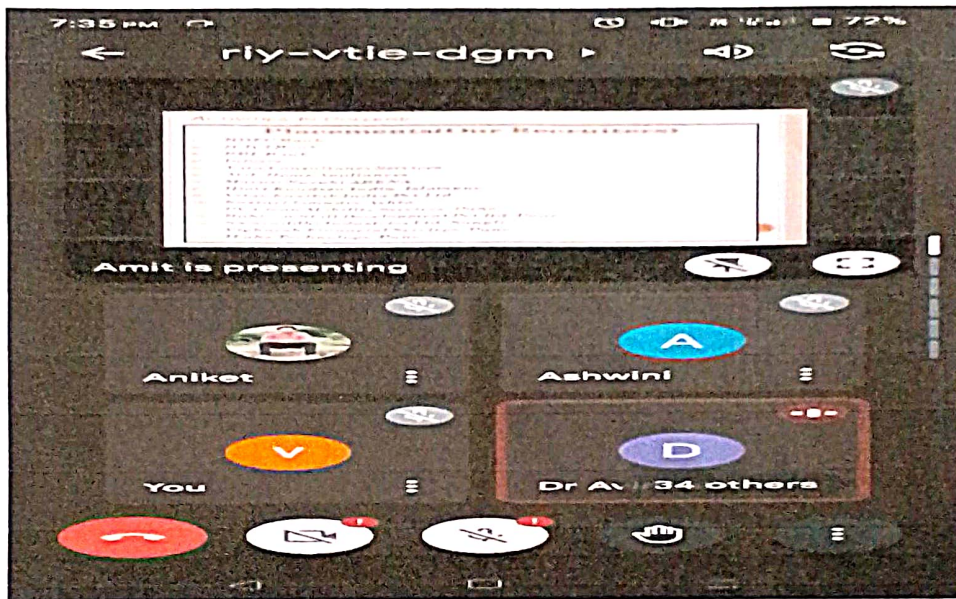
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Peth, Maharashtra, India

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Lat 17.05442° Long 74.235357°

Plus Code : 7J9P363P+Q4

18/03/24 11:09 AM GMT +05:30

Note : Captured by GPS Map Camera

347

6.98 km/h

21%

580 m



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351

1.37 km/h

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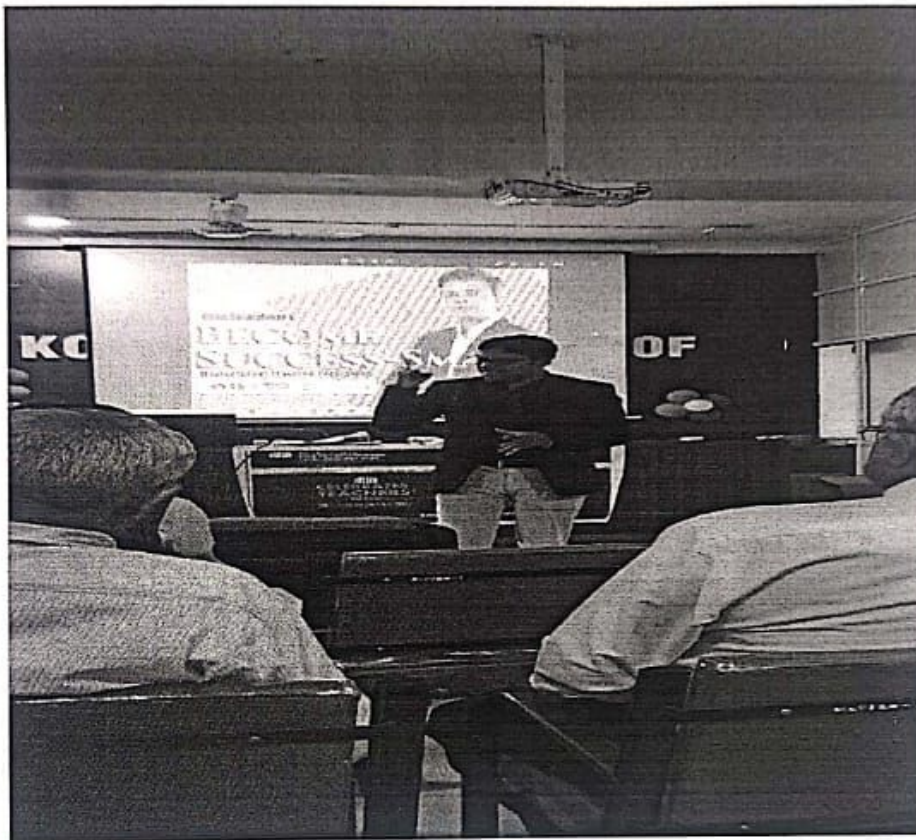
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Magic Mantra from Mahabharat



Introduction

- > Largest Epic of the World.
- > Narrative of the Kurukshetra war.
- > 18 days war between Kauravas and Pandavas.
- > Kauravas :11 Akshouhini
- > Pandavas : 7 Akshouhini
- *1 Akshouhini = 21,870 chariots, 21,870 elephants, 65,610 horses and 109,350 foot-soldiers (in a ratio of 1:1:3:5)



SO HOW DID THE PANDAVAS WIN???




Allies

- > Kauravas: Centralized power system. The greatest empire of the time. But not many powerful allies, except from old relations from far off places like Gandhara (Shakuni).
- > Pandavas : No wealth. No power of their own. Pandavas, worked to garner more allies so that they could gain more support. They established various relationships through marriages.
- ✓ Make Powerful Allies



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Leadership

- **Kauravas** : Kauravas had a one-man leadership hierarchy. The whole of the army was under one person's command.
- **Pandavas** : Distributed leadership. Pandavas had different generals directing the operations. (1 man command 1 akshouhini each).
Dhrshtadyмна – Commander in Chief.
Arjuna –Supreme Commander.


✓ Share your responsibilities



Team spirit

- **Kauravas** : No team spirit. They all fought their individual wars.
- Karna : To prove his mantle against Arjuna..
- **Pandavas** : One team. One goal. Pandavas worked towards a common goal.


✓ Work together as a team and make decisions as a group for better results



Individual Motives

- **Kauravas** : Except for Duryodhana nobody wanted the War. All the 4 main generals had strong ties with the Pandavas.
- **Pandavas** : Common goal. But the individuals had their individual targets. Their own agenda, which just became one with the teams' agenda.

✓ The Right team is made by selecting the Right Individuals. Get the right man for the right job.



Commitment

- **Pandavas** :Pandavas transformed their weaknesses to strengths during the years of exile.

✓ The interests of the Individual should never exceed the Team interest.
✓ The best man for a Job is not the one with the best capabilities but one with the greatest commitment.



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Right manager

- Krishna : Krishna has acted as a greatest crisis manager showing how to take calculated risks at the time of crisis.
- Yudhishthira : Low-key strategist.
- He took a calculated risk, he made an offer to all the assembled people to change sides if they wanted to.
- ✓ Know your enemies weaknesses and exploit them.
- ✓ Grab the new opportunities
- ✓ Take Calculated risks.
- ✓ Inspire, invigorate, counsel your own team in moments of need

Communication

- ✓ Listening Skills
- ✓ Convincing Skills
- ✓ Motivating Skills



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THANK YOU



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