

# WARA INSTITUTE OF MANAGEMENT ( M.B.A. )

GAT NO. 2665, PETH NAKA, TAL. WALWA, DIST. SANGLI. (MH) 415 407 PH. NO. (02342) 252100, 252110

3.2.2 Number of workshops/seminars/conferences including on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship conducted during the last five years

### **DVV** Suggestion:-

1. HEI is requested to Kindly note that the focus of this metric is on the number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship year wise during last five years. Please relook and provide the correct revised data.

#### **HEI Reply:-**

DVV Suggestion accepted, the correct revised data is provided.

Venksteahware metricle of Managamem Poth, Tel. Walva, Dist. Sangil



# VENKATESHWARA INSTITUTE OF MANAGEMENT ( M.B.A. )

GAT NO. 2665, PETH NAKA, TAL. WALWA, DIST. SANGLI. (MH) 415 407 PH. NO. (02342) 252100, 252110

#### **DVV Suggestion:-**

2. Please provide data ACADEMIC year-wise in the data template for the last five

#### **HEI Reply:-**

DVV Suggestion is accepted. Data ACADEMIC year-wise in the data template for the last five years is provided.

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DTE CODE - MB6224

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3.2.2 Number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship during the last five years

Year Name of the workshop/ seminar/ conference	Number of	Date From – To	Link to the Activity report on the website
2021-22	and the paints	Date 110m - 10	the Website
2022 Research Management and Data Analysis	121	03/01/2022 to 03/01/2022	† 1
2021 Problem and their solution of the Entreprenurship Development	120	15/12/2021 to 15/12/2021	1
2020-21		No. of the second second	https://vim.org.in/pdf/3.2.2%20N
2021 Revised syallabus of Marketing Management for MBA-II (Sem III and IV)	50	01/03/2021 to 01/03/2021	umber%20of%20workshopssemin
2020 Employbility Skills Development	45	16/09/2020 to 17/09/2020	arsconferences%20including%20o
2019-20			n%20Research%20Methodology,
2020 Fundamental Duties of Citizen	88	29/01/2020 to 29/01/2020	%20Intellectual%20Property%20R
2018-19		ights%20(IPR)%20and%20entrepr	
2019 Research Methodology	68	12/02/2019 to 12/02/2019	eneurship%20conducted%20durin
2018 Intellectual Property Rights	70	09/10/2018 to 09/10/2018	g%20the%20last%20five%20years
2017-18			<u>.pdf</u>
2018 Career Counseling	95	15/02/2018 to 15/02/2018	7
2017 Entrepreneurship Development	92	11/10/2017 to 11/10/2017	
2017 Soft skill and personality Development	93	05/09/2017 to 05/09/2017	







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#### **DVV Suggestion:-**

2. Please provide data ACADEMIC year-wise in the data template for the last five

#### **HEI Reply:-**

DVV Suggestion is accepted. Data ACADEMIC year-wise in the data template for the last five years is provided.

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3.2.2 Number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship during the last five years

Year Name of the workshop/ seminar/ conference	Number of	Date From – To	Link to the Activity report on the website
2021-22	and the paints	Date 110m - 10	the Website
2022 Research Management and Data Analysis	121	03/01/2022 to 03/01/2022	† 1
2021 Problem and their solution of the Entreprenurship Development	120	15/12/2021 to 15/12/2021	1
2020-21		No. of the second second	https://vim.org.in/pdf/3.2.2%20N
2021 Revised syallabus of Marketing Management for MBA-II (Sem III and IV)	50	01/03/2021 to 01/03/2021	umber%20of%20workshopssemin
2020 Employbility Skills Development	45	16/09/2020 to 17/09/2020	arsconferences%20including%20o
2019-20			n%20Research%20Methodology,
2020 Fundamental Duties of Citizen	88	29/01/2020 to 29/01/2020	%20Intellectual%20Property%20R
2018-19		ights%20(IPR)%20and%20entrepr	
2019 Research Methodology	68	12/02/2019 to 12/02/2019	eneurship%20conducted%20durin
2018 Intellectual Property Rights	70	09/10/2018 to 09/10/2018	g%20the%20last%20five%20years
2017-18			<u>.pdf</u>
2018 Career Counseling	95	15/02/2018 to 15/02/2018	7
2017 Entrepreneurship Development	92	11/10/2017 to 11/10/2017	
2017 Soft skill and personality Development	93	05/09/2017 to 05/09/2017	







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### **DVV** Suggestion:-

3. Please provide the Brochure/Geo-tagged Photograph with date and captions; title of the workshops / seminars conducted, to be sealed and signed by the head of the institute.

#### **HEI Reply:-**

DVV Suggestion is accepted. The Brochure/Photograph with date and captions; title of the workshops / seminars conducted sealed and signed by the head of the institute is provided.

Peth Manager Peth

I/C DIRECTOR

Venkstashware Institute of Management
Peth, Tal. Watwa, Dist. Sangli.

# WORKSHOP ON RESEARCH METHODOLOGY

Resource Person- Dr. Pravinkumar Bharatkumar Lupane
Assistant Professer
Krantiagrani G.D. Bapu LadMahavidyalaya, Kundal

Date: - 03/01/2022 Time: - 12:00 am to 05: 30 pm

Organize by,

Shri Venkateshwara Shikshan Sanstha's



Gate no 2665, Peth Naka, Tal. Walwa, Dist Sangli. 415407









# VENKATESHWARA INSTITUTE OF MANAGEMENT ( M.B.A. )

GAT NO. 2665, PETH NAKA, TAL. WALWA, DIST. SANGLI. (MH) 415 407 PH. NO. (02342) 252100, 252110

### **Brochure**

Year	2021-22
Date	03/01/2022
Topic of Seminar/ Conference/ Workshop	Workshop on Research Methodology
Resource Persons	Dr. Pravinkumar Bharatkumar Lupane Assistant Professer, Krantiagrani G.D. Bapu Lad Mahavidyalaya, Kundal
Venue	Seminar Hall
Time	12:00 Pm to 05:30 Pm



Venketeshwere Institute of Management
Peth, Yat Wahva, Dist Sangli.

# Workshop on Research Methodology & Data Analysis

Date: - 03<sup>rd</sup> January 2022.









# Workshop on Research Methodology & Data Analysis

Date: - 03<sup>rd</sup> January 2022.









# VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.) Gate no 2665, Peth Naka, Tal. Walwa, Dist Sangli. 415407

Organize

# **WORKSHOP ON PROBLEMS AND** THEIR SOLUTION OF THE ENTREPRENEURSHIP DEVELOPMENT

Resource Person- Mr. Chaitanya Ramdas Sawant,

Director, Sawant Steel & Alloys, Bambawade

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fenksteehwara Institute of Managemen Peth, Tal. Walwa, Dist. Sangil



GAT NO. 2665, PETH NAKA, TAL. WALWA, DIST. SANGLI. (MH) 415 407 PH. NO. (02342) 252100, 252110

### **Brochure**

Year	2021-22
Date	15/12/2021
Topic of Seminar/ Conference/ Workshop	Workshop on Problems And Their Solution Of The Entrepreneurship Development
Resource Persons	Mr.Chaitanya Ramdas Sawant, Director, Sawant Steel & Alloys, Bambawade
Venue	Seminar Hall
Time	12:00 Pm to 05:00 Pm

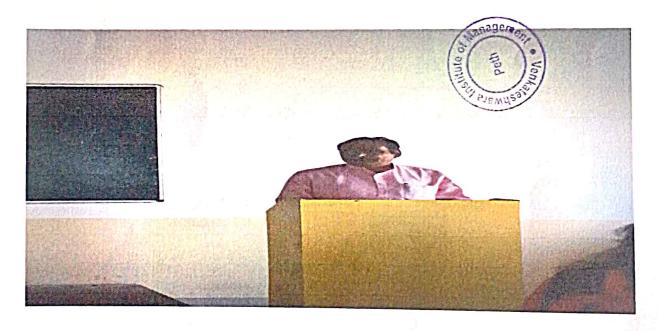


VC DIRECTOR Yankstaahware institute of Managemen Peth, Tet. Walwa, Dist. Sargli.

# Workshop on Entrepreneurship Development

Date: - 15<sup>th</sup> December 2021.







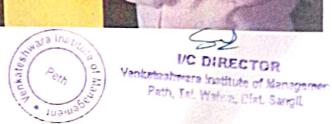


# Workshop on Entrepreneurship Development

Date: - 15th December 2021.







Shri Venkateshwara Shikshan Sanstha's



### VENKATESHWARA INSTITUTE OF MANAGEMENT

Peth Tal.Walwa,Dist.Sangli In Association with

### SHIVAJI UNIVERSITY, KOLHAPUR.

Organises one day online workshop on

"REVISED SYLLABUS OF MARKETING MANAGEMENT (ELECTIVE PAPER) FOR M.B.A.II (SEM.-III) AND (SEM.-IV)

Day & Date: Monday 1st March 2021

Time: 10.30 a.m.onwards

Chief Guest: Dr. S.S.Bhola, Chairman, BOS in Management, Shivaji University Kolhapur

President: Dr. P.K.Katti, Director, VIM Peth.

#### **Resource Persons**

1) Dr.R.M.Yallatti

Associate Professor, VPIMSR Sangli

2) Dr.M/s Deepa Ingawale

Assistant Professor, Department of MBA SUK

#### No registration fees

Workshop will be conducted on Google Meet

#### **Organizers**

Dr.P.K.Katti Director Mr.A.S.Patil Convener

**Dr.S.B.Wadkar**Co-Ordinator

Registration Link



https://forms.gle/VyVXJVggmzwfecmbA

E-Certificate will be issued for active participation, after filling feedback form

VC DIRECTOR
Venkateshmera Institute of Menagement
Poth, Tel. Werwe, Sist. Sargil.





### WEMKATESHWARA INSTITUTE OF MANAGEMENT ( M.B.A. )

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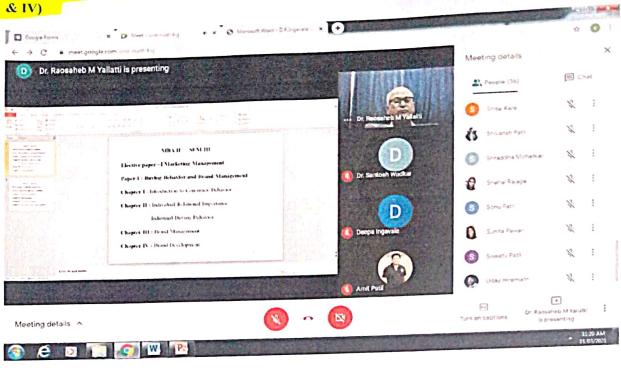
#### AGENDA OF WORKSHOP

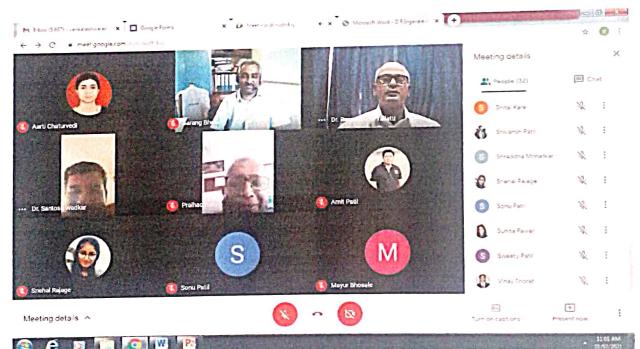
Sr.No	Time	Program	
1	10.30 - 10.40 a.m.	Welcome Speech	Mr.A.S.Patil, Assistant Professor, VIM Peth
2	10.40 - 10.50 a.m.	Inaugural Speech by Cheif guest	Dr. S.S.Bhola, Chairman, BOS in Management, Shivaji University Kolhapur
3	10.50 - 11.00 a.m.	Presidential Address	Dr. P.K.Katti, Director, VIM Peth
4	11.00 -11.45 a.m.	Sessions I	1) Dr.R.M.Yallatti Associate Professor, VPIMSR Sangli
5	11.45 -12.30 pm	Sessions II	2) Dr.M/s Deepa Ingawale Assistant Professor, Department of MBA, SUK
6	12.30 - 12.40 pm	Pannel Discussion	
7	12.40 - 12.50 pm	Vote of Thanks	





One day online workshop on \_Revised Syllabus of Marketing Management \_ for MBA-II (SEM -III Date:- 01/03/2021

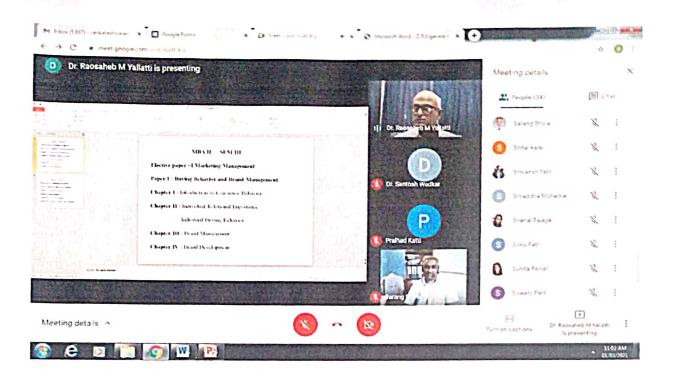


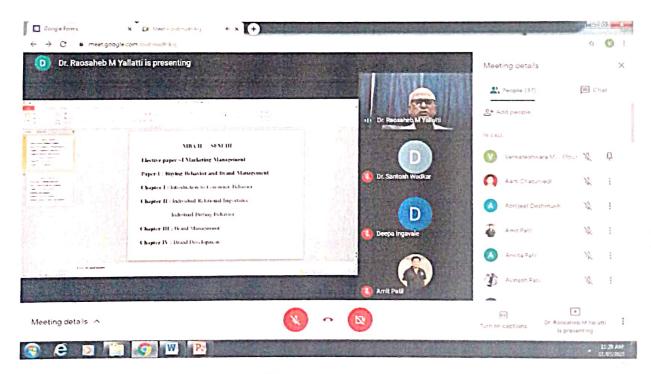






One day online workshop on \_Revised Syllabus of Marketing Management \_ for MBA-H (SEM -HI & IV) Date:- 01/03/2021











# VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.)

Gate no 2665, Peth Naka, Tal. Walwa, Dist Sangli. 415407

**Organize** 

# WORKSHOP ON EMPLOYABILITY SKILLS DEVELOPMENT

Resource Person-Mr. Imtiyaaz Shaikh,

Trainer

Rubicon Skill Development Pvt. Ltd., Pune,

Date: - 16th and 17th September 2020







# VENKATESHWARA INSTITUTE OF MANAGEMENT ( M.B.A. )

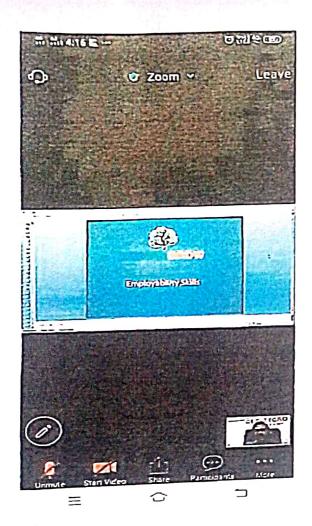
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### **Brochure**

Year	2020-21
Date	16/09/2020 to 17/09/2020
Topic of Seminar/ Conference/ Workshop Resource Persons	Workshop On Employability Skills Development  Mr. Imtiyaaz Shaikh, Trainer Rubicon Skill Development Pvt. Ltd., Pune,
Venue	Online (Zoom)











VC DIRECTOR

Venkateshwara institute of Management

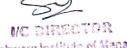
Peth, Tal. Wahva, Dist. Sangil

### Workshop on Employability Skills Development

Date :- 16/09/2020 to 17/09/2020

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Asmita Jadhav	pai,ļ'	Rajesh Shingade	mí,⊈′
Hamida Jamadar	izi)['	Sanjna Khadke	pai <u>p</u>
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Venksteshware Institute of Management Peth. Yal. Walwa, Dist. Sangil.

# WORKSHOP ON FUNDAMENTAL DUTIES OF CITIZEN.

Resource Person- Hon., Judge K. K. Kurandale, Adv. A. D. Mali

Date: - 29/01/2020 Time: - 11:00 am to 04:00 pm

Organize by,



Shri Venkateshwara Shikshan Sanstha's

# VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.)

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### **Brochure**

Year	2019-20
Date	29/01/2020
Topic of Seminar/ Conference/	Workshop On Fundamental Duties Of
Workshop	Citizen.
Resource Persons	Hon., Judge K. K. Kurandale,
	Adv. A. D. Mali
Venue	Seminar Hall
Time	11:00Am to 4:00 Pm







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### **Brochure**

Year	2019-20
Date	29/01/2020
Topic of Seminar/ Conference/	Workshop On Fundamental Duties Of
Workshop	Citizen.
Resource Persons	Hon., Judge K. K. Kurandale,
	Adv. A. D. Mali
Venue	Seminar Hall
Time	11:00Am to 4:00 Pm





# Workshop on Fundamental duties of citizen

Date: - 29th January 2020.



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Yenkemainvara institute of Management Path, Tal. Wabra, Dist Saroil



# Workshop on Fundamental duties of citizen

**Date:** - 29<sup>th</sup> January 2020.





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# WORKSHOP ON RESEARCH METHODOLOGY

Resource Person-Dr. B.D. Waghmare

Professer Krantiagrani G.D. Bapu Lad Mahavidyalaya, Kundal

Date: - 12/02/2019 Time: - 11:30 am to 04:30 pm

Organize by,



Shri Venkateshwara Shikshan Sanstha's

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# TESHWARA INSTITUTE OF MANAGEMENT ( M.B.A. )

GAT NO. 2665, PETH NAKA, TAL. WALWA, DIST. SANGLI. (MH) 415 407 PH. NO. (02342) 252100, 252110

### **Brochure**

Year	2018-19
Date	12/02/2019
Topic of Seminar/ Conference/ Workshop	Workshop On Research Methodology
Resource Persons	Dr. B. D. Waghmare Professer, Krantiagrani G.D. Bapu Lad Mahavidyalaya, Kundal
Venue	Seminar Hall
Time	11:30 Am to 4:30 Pm





# Workshop on Research Methodology

Date: - 12<sup>th</sup> February 2019.



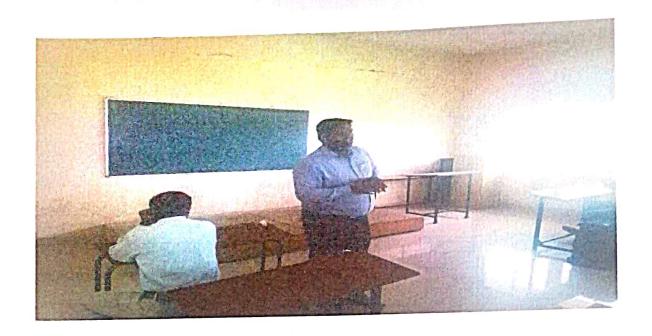


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# Workshop on Research Methodology

Date: - 12<sup>th</sup> February 2019.







Venketeshwere Institute of Managamon Peth, Tat. Wahva, Dist. Sangil

# WORKSHOP ON INTELLECTUAL PROPERTY RIGHTS

Resource Person- Adv. Digvijay M. Patil

Date: - 09/10/2018 Time: - 10:30 am to 05:00 pm

Organize by,

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# VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.)

Gate no 2665, Peth Naka, Tal. Walwa, Dist Sangli. 415407



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Veninteshware Institute of Management
Peth, Tal. Weivra, Dist. Sangil.



# VENKATESHWARA INSTITUTE OF MANAGEMENT ( M.B.A. )

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## **Brochure**

Year	2018-19
Date	09/10/2018
Topic of Seminar/ Conference/ Workshop	Workshop On Intellectual Property Rights
Resource Persons	Adv. Digvijay M. Patil
Venue	Seminar Hall
Time	10:30 Am to 05:00Pm



Ventuteshware Institute of Management Peth, Tal. Walwa, Dist. Sangli.

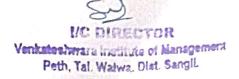
# Workshop on Intellectual Property Rights

Date: - 09th October2018.









# WORKSHOP ON CAREER COUNSELING

Resource Person- Dr. C.S. Dalavi Director CSIBER, Kolhapur

Date: - 15/02/2018 Time: - 11:00 am to 04:00 pm

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## VENKATESHWARA INSTITUTE OF MANAGEMENT ( M.B.A. )

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### **Brochure**

Year	2017-18
Date	15/02/2018
Topic of Seminar/ Conference/	Workshop On Career Counseling
Workshop	, (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)
Resource Persons	Dr. C.S. Dalavi, Director CSIBER, Kolhapur
Venue	Seminar Hall
Time	11:00 Am to 04:00 Pm



UC DIRECTOR

Venkstestrears Institute of Management
Peth, Tai. Worwa, Dist. Sangit.

# Workshop on Career Counseling

Date: - 15<sup>th</sup> February 2018.





Vonkatonhyara include of Managemen.
Path, Tal. Walva, Dist. Sangil.

# Workshop on Career Counseling

Date: - 15<sup>th</sup> February 2018.







### WORKSHOP ON ENTREPRENEURSHIP DEVELOPMENT

Resource Person- Mr. Omkar Kondukar

Director, Omkar Chemicals Pvt. Ltd., Islampur

Date: - 11/10/2017 Time: - 10:30 am to 04:30 pm

Organize by,



Shri Venkateshwara Shikshan Sanstha's VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.)

Gate no 2665, Peth Naka, Tal. Walwa, Dist Sangli. 415407







SHRI VENKATESHWARA SHIKSHAN SANSTHA'S

### VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.)

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#### **Brochure**

Year	2017-18
Date	11/10/2017
Topic of Seminar/ Conference/	Workshop On Entrepreneurship
Workshop	Development
Resource Persons	Mr. Omkar Kondukar
	Director
	Omkar Chemicals Pvt. Ltd., Islampur
Venue	Seminar Hall
Time	10:30 Am to 04:30 Pm



Venksteehware Institute of Managamen .
Peth, Tel. Walva, Dist. Sangli.

# Workshop on Entrepreneurship Development



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Venketeshmere Institute of Management Path, 1st Walley, Old Sangil

# Workshop on Entrepreneurship Development

Date: - 11th October 2017.





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Venkateshwara Institute of Management
Peth, Tai. Watva, Dist. Sangil.



# Shri Venkateshwara Shikshan Sanstha's VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.)

Gate no 2665, Peth Naka, Tal. Walwa, Dist Sangli. 415407

**Organize** 

# WORKSHOP ON SOFT SKILL AND PERSONALITY DEVELOPMENT

Resource Person- Mr. P.S. Kamble

Date: - 05/09/2017 Time: - 11:00 am to 04:00 pm



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Venkatestwara Institute of Management
Peth, Tal. Waiwa, Dist. Sangil.



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#### **Brochure**

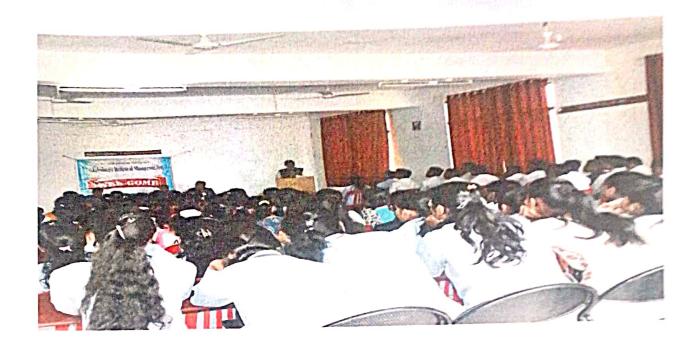
Year	2017-18	
Date	05/09/2017	
Topic of Seminar/ Conference/ Workshop	Workshop On Soft Skill And Personality	
	Development	
Resource Persons	Mr. P.S. Kamble	
Venue	Seminar Hall	
Time	11:00 Am to 04:00 Pm	





# Workshop on Soft skill and Personality Development

Date: - 05<sup>th</sup> September 2017.







# Workshop on Soft skill and Personality Development

Date: - 05th September 2017.







UC DIRECTOR

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# Workshop on Soft skill and Personality Development

Date: - 05th September 2017.









SHRI VENKATESHWARA SHIKSHAN SANSTHA'S

## VENKATESHWARA INSTITUTE OF MANAGEMENT (M.B.A.)

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#### **DVV** Suggestion:-

4. Please provide the detailed report for each program in a justified manner. Because the date of provided reports are not matching with the dates in template.

#### **HEI Reply:-**

DVV Suggestion is accepted, the detailed report for each program in justified manner is provided.



VC DIRECTOR

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Peth Naka, Tal: Walwa, Dist: Sangli 415407

## Workshop on Research Methodology & Data Analysis

Date: - 03<sup>rd</sup> January 2022.

#### Report

Workshop on Research Methodology was organized by Venkateshwara Institute of Management, MBA on 03<sup>rd</sup> January 2022 for the students of MBA – I & II year students. The importance of research methodology, workshop on Research Methodology & Data Analysis aims to explore the basic dimensions of research and the concomitant need for participants to rethink about the assumptions that underlie historic paradigms of research.

#### **Objectives:-**

- 1. To provide an overview of Contemporary Research Methodology & Review of Literature
- 2. To provide the platform for discussion on the methodological requirements of research and to simulate & capture new approaches
- 3. To enable researchers, irrespective of their discipline, in developing the most appropriate methodology for their research studies
- 4. To make them familiar with the art of using different research methods and techniques
- 5. To provide the platform for discussion on the statistical requirements of the research
- 6. To train and inculcate the skills for Data Analytics
- 7. To guide participants for Publishable Technical Writings (including Research Ethics)

#### Workshop Outcomes:-

- 1. Understanding of Research Concepts & Methodology.
- 2. Choose the right statistical technique for different research questions.
- 3. Analyse data using basic and advance statistical techniques in Statistical Software.
- 4. Interpret analysis of output tables and report findings for publishing.

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Dr. S.B. Wadkar, In Charge Director, Venkateshwara Institute of Management, MBA welcomed to all dignitaries and participant for the workshop. For 1<sup>st</sup> session of workshop the resource person the resource person Dr. P. B. Lupane explained Conceptual Background of Research. For 2nd session of workshop the resource person explained different techniques of Data analysis. Dr. A. M. Kharat proposed to vote of thanks.

Miss. S.V. Tibe

Coordinator

Dr. S.B. Wadkar, In Gharge Diffector

Venkatoshwarz Institute of Managament Path, Tal. Walva, Diot. Sangil.





VC DIRECTOR

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Peth Naka, Tal: Walwa, Dist: Sangli 415407

### Workshop on Entrepreneurship Development

Date: - 15<sup>th</sup> December 2021.

#### Report

Workshop on Entrepreneurship Development was organized by Venkateshwara Institute of Management, MBA on 15<sup>th</sup> December 2021for the students of MBA – I & II year. The entrepreneurial development workshops aim at guiding student who want to start a new Business. They provide methods to enhance their knowledge to run a business without any difficulties.

#### **Objectives:**

- 1. To get knowledge about government plans and programs
- 2. To provide training to operate a business
- 3. To encourage self-employment tendencies
- 4. To know the availability of resources
- 5. To create awareness about marketing
- 6. To understand the business environment and market

Dr. S. B. Wadkar, Director, Venkateshwara Institute of Management, MBA welcomed to all dignitaries and participant for the workshop. For 1<sup>st</sup> session of workshop the resource person the resource person Mr.Chaitanya Ramdas Sawant, explained government policy for entrepreneurship development. For 2nd session of workshop the resource person explained problems and their solutions of entrepreneurship development. Dr. A. M. Kharat proposed to vote of thanks.

Mr. A.S. Patil

Coordinator

OShwara Inglitute of

Dr. S. B. Wadkar

VG DIRECTOR

In charge Director

Venkatesikharge Directorianagoment Poth, Tal. Walwa, Dist. Sangli.

Peth Naka, Tal: Walwa, Dist: Sangli 415407

#### One Online Workshop on

Revised Syllabus of Marketing Management\_ for MBA-II (SEM -III & IV)

#### Report



Day & Date: Monday 1st March 2021

Time: 10.30 a.m.onwards

Chief Guest: Dr. S.S.Bhola, Chairman, BOS in Management, Shivaji University Kolhapur

President : Dr. P.K.Katti, Director, VIM Peth

#### AGENDA OF WORKSHOP

Sr.No	Time	Program	<b>在大型和外型工程的区域区域区域区域区域区域区域</b>
1	10.30 - 10.40 a.m.	Welcome Speech	Mr.A.S.Patil, Assistant Professor, VIM Peth
2	10.40 - 10.50 a.m.	Inaugural Speech by Cheif guest	Dr. S.S.Bhola, Chairman, BOS in Management, Shivaji University Kolhapur
3	10.50 - 11.00 a.m.	Presidential Address	Dr. P.K.Katti, Director, VIM Peth
4	11.00 -11.45 a.m.	Sessions I	1) Dr.R.M.Yallatti Associate Professor, VPIMSR Sangli
5	11.45 -12.30 pm	Sessions II	Dr.M/s Deepa Ingawale     Assistant Professor,     Department of MBA, SUK
6	12.30 - 12.40 pm	Pannel Discussion	
7	12.40 - 12.50 pm	Vote of Thanks	



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Venketzehrende forderen in Management
Less das der Tongil.

Date:-16/09/2020

## SOFT SKILLS DEVELOPMENT PROGRAMME

#### **Employability Skills Development**

Two Days Online workshop on "Employability Skills Development" was organized at Venkateshwara Institute of Management, MBA from 16th to 17th September 2020 in association with Rubicon Skill Development Pvt. Ltd., Pune for the students of MBA – 1 & II year students. Objectives of the workshop were to enhance self-confidence, to master the effective interview skills, to encourage the students with right attitude, to enhance effective communication skills, to learn the corporate etiquettes, to learn to create impressive personality and body language, to learn email etiquettes, etc.

#### Programme Objectives:

- 1. To develop analytical abilities
- 2. To develop communication skills
- 3. To introduce the students to skills necessary for getting, keeping and being successful in a profession.
- 4. To expose the students to leadership and team-building skills.

#### Programme Outcomes:

- 1. Have skills and preparedness for aptitude tests.
- 2. Be equipped with essential communication skills (writing, verbal and non-verbal)
- 3. Master the presentation skill and be ready for facing interviews.
- 4. Build team and lead it for problem solving



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#### Day one (16-09-2020)

First session was started with "Understanding oneself: Personality". In this session, participants interacted themselves in such a way that each participant introduced his/her next person so as to understand one's personality very briefly. In this session trainers Mr. Imtiyaaz Shaikh explained about SWOT analysis and presentation skills.

#### Day two (17-09-2020)

On the second day of the workshop, the trainers continued their sessions with "Thinking Skills & Critical Pedagogy". They explained the Importance of body language in corporate field. Email and telephone etiquettes were practiced along with practice of resume writing. Grooming was explained with the tips for preparation for interview.

Mock personal interviews were conducted and suggestions were given by the trainers to the students wherever required. Many of the students gave very positive feedback about the workshop that the workshop was very fruitful.

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Peth Naka, Tal: Walwa, Dist: Sangli 415407

#### Workshop on Fundamental duties of citizen

Date: - 29th January 2020.

#### Report

One day workshop on Fundamental duties of citizen was organized by Venkateshwara Institute of Management, MBA on 29<sup>th</sup> January 2020 for the students of MBA – I & II year. As an Indian citizen, certain rights and duties are provided to us. The duty of every citizen is to abide by the laws and perform his/her legal obligations. Students should always be aware of his/her fundamental duties. Fundamental duties are laid down by the Indian Constitution

Dr. P.K. Katti, Director, Venkateshwara Institute of Management, MBA welcomed to all dignitaries and participant for the workshop. For 1st session of workshop the resource person Hon., Judge K. K. Kurandale, explained Fundamental duties of citizen. For 2nd session of workshop the resource person Adv. A. D. Mali, explained The Relationship between the Fundamental Rights, Directive Principles and Fundamental Duties. Dr. A. M. Kharat proposed to vote of thanks.

Mr. A. S. Patil

Coordinator

Dr. P.K. Katti

Director

Venkateshwara Institute of Management Peth, Tal. Water, Oan Sangii.

Peth Naka, Tal: Walwa, Dist: Sangli 415407

# Workshop on Fundamental duties of citizen

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Mr. A. S. Patil

Coordinator

Dr. P.K. Katti

Director

Venkateshwara Institute of Management Peth, Tel. Walve, firet, Sangli.

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Peth Naka, Tal: Walwa, Dist: Sangli 415407

#### Workshop on Research Methodology

Date: - 12<sup>th</sup> February 2019.

#### Report

Workshop on Research Methodology was organized by Venkateshwara Institute of Management, MBA on  $12^{th}$  February 2019for the students of MBA – I & II year. The workshop aims to explore the basic dimension of research and the need for scholars to rethink the assumptions that underline historic paradigms of research in the field of management. It is designed to provide participants with hands-on approach to conduct research.

#### **Objectives:-**

- 6. To expose the participants to contemporary research methodology
- To build research capability among young scholars and faculties in the area of Management, Commerce, Economics and other streams of Social Sciences
- 8. To provide an opportunity to researchers through research to present the problems related to the methodology faced by them during their current work.
- To prepare the participants to make scholarly contributions in their respective area of research
- 10. To expose the participants to Qualitative Research Techniques

#### Workshop Outcomes:-

- 1. Understand the literature review and identify the research gaps.
- 2. Design the research in their respective area of research.
- 3. Write quality scholarly articles and papers.
- 4. Certificate to all the participants.





Dr. P. K. Katti, Director, Venkateshwara Institute of Management, MBA welcomed to all dignitaries and participant for the workshop. For 1<sup>st</sup> session of workshop the resource person the resource person Dr. B.D. Waghmare explained formation of research problem, review of literature and data collection. For 2nd session of workshop the resource person explained Data analysis and Drafting of research paper. Miss S.V. Tibe proposed to vote of thanks.

Dr. A. M. Kharat

Coordinator

Dr. P.K. Katti

Director

DIRECTOR

Wenkateshwara Institute of Management Peth, Toll Western Olse Sangli.





NC DIRECTOR

Venketeshreas inverse of Management Peth. Tal. Waiwa, Dist. Sangil.

Peth Naka, Tal: Walwa, Dist: Sangli 415407

### One Day Workshop on Intellectual Property Rights

Date: - 09th October2018.

#### Report

One day workshop on Fundamental duties of citizen was organized by Venkateshwara Institute of Management, MBA on 09th October2018 the students of MBA – I & II year. Intellectual property rights are the rights given to persons over the creations of their minds. They usually give the creator an exclusive right over the use of his/her creation for a certain period of time.

Dr. P.K. Katti, Director, Venkateshwara Institute of Management, MBA welcomed to all dignitaries and participant for the workshop. For 1<sup>st</sup> session of workshop the resource person Adv. Digvijay M. Patil, explained meaning and Importance of Intellectual property rights For 2<sup>nd</sup> session of workshop the resource person explained the various opportunities related to intellectual property with various examples and expressed his views on the future usefulness of the business. Mr. A. S. Patil proposed to vote of thanks.

Miss. S.V. Tibe

Coordinator

DIRECTOR

Venkateshwara Institute of Managemen
Peth, Tal. Walwa, Dist. Sangli.



Peth Naka, Tal: Walwa, Dist: Sangli 415407

#### Workshop on Career Counseling

Date: - 15<sup>th</sup> February 2018.

#### Report

Workshop on Career Counseling was organized by Venkateshwara Institute of Management, MBA on  $15^{th}$  February 2018 for the students of MBA – I & II year. The main objective to organize the workshop was we having so many specializations for last year students in our institute so to that student can take a right decision for his career.

#### **Objectives:-**

- 1. To clarify career goals
- 2. To helps understand career options
- 3. To help the students in vocational development
- 4. To identify and motivate the students from weaker sections of society
- 5. To develop readiness for choices and changes to face need challenges

Dr. P. K. Katti, Director, Venkateshwara Institute of Management, MBA welcomed to all dignitaries and participant of the workshop. For 1<sup>st</sup> session of workshop the resource person Dr. C. S. Dalavi explained career planning and development. For 2nd session of workshop the resource person explained time management for achieving career goals. Mr. A.S. Patil proposed to vote of thanks.

Mr. A. M. Kharat

Coordinator

Dr. P.K. Katti

DirelRECTOR

Venkateshwara Institute of Management Peth, Tal. Walwa, Dist. Sangli.



Peth Naka, Tal: Walwa, Dist: Sangli 415407

#### Workshop on Entrepreneurship Development

Date: - 11<sup>th</sup> October 2017.

#### Report

|Workshop on Entrepreneurship Development was organized by Venkateshwara Institute of Management, MBA on 11<sup>th</sup> October 2017 for the students of MBA – I & II year. The main objective to organize the workshop was to develop the required skills among the potential entrepreneurs.

#### **Objective:**

- 1. To enable the entrepreneurs to define or redefine their business objectives and work individually as well as in group for the realization of the same.
- 2. To make the entrepreneurs ready for unforeseen threats and risks associated with the business.
- 3. To facilitate strategic decision making among entrepreneurs.
- 4. To inculcate team building and coordination skills for meeting the future demands.
- 5. To develop the communications skills among the potential entrepreneurs.

Mr. Mahesh Joshi, Executive Director, Shri. Venkateshwara Shikshan Sanstha's, welcomed to all dignitaries and participant of the workshop. For 1<sup>st</sup> session of workshop the resource person the resource person Mr. Omkar Konduskar explained entrepreneurship development. For 2nd session of workshop the resource person explained required skills for entrepreneurship development. Mr. A. M. Kharat proposed to vote of thanks.

Mr. A.S. Patti

Coordinator

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DirectorRECTOR
Corteshwara Institute of Management

enteshwara Institute of Management

Peth Naka, Tal: Walwa, Dist: Sangli 415407

#### Workshop on Soft skill and Personality Development

Date: - 05<sup>th</sup> September 2017.

#### Report

Workshop on Soft skill and Personality Development was organized by Venkateshwara Institute of Management, MBA on 05th September 2017 for the students of MBA – I & II year students. Workshop aims to provide hands-on training on Soft Skills and Personality Development. Both are immensely important for campus placement and at workplaces as well. One is not born with an "Ideal Personality". It has to be cultivated through awareness and practice.

#### **Objectives:-**

- > Develop effective communication skills (spoken and written). Develop effective presentation skills. Conduct effective business correspondence and prepare business reports which produce results. Become self-confident individuals by mastering interpersonal skills, team management skills, and leadership skills.
- Personality not only influences how we move and respond in our environment, but it also causes us to act in certain ways.

Dr. P. K. Katti, Director, Venkateshwara Institute of Management, MBA welcomed to all dignitaries and participant for the workshop. For 1st session of workshop the resource person Dr. P.S. Kamble explained Soft skill required for corporate world. For 2nd session or workshop the resource person Dr. P.S. Kamble explained how to develop our personality. Mr. A.S. Patil proposed to vote of thanks.

Coordinator

Dr. P.K. Katti -Director RECTOR

Venkateshwara Institute of Management Peth, Tal. Walwa, Dist. Sangli.